

ABHISHEK RANJAN

Village Bhasepur Post Office Ratwara VIA Nanpur
Distt-Sitamarhi State – Bihar PIN Code 843333
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Career Objective:

To obtain a challenging and responsible position that will enable me to use my strong financial processing skills, educational background and desire to learn new things to enhance the personal and Organization growth

Key Competencies

Cross – Functional Coordination/ Liaison ♦ Brand Promotion ♦ Market Intelligence ♦ Market Penetration ♦ Relationship Management

Team Management ♦ Target Achievement ♦ Interpersonal Skills ♦ Business Development

Working Experience:

Kotak Mahindra Bank Ltd-(Relationship Officer)

04th July 2019 to 01st Octoer 2020

Job Responsibilities:

- 1.Relationship Management
- 2.Maintaining client meeting Tracker
- 3.Cross Selling of banking products CASA ,Trade Accounts, Trinity Accounts, SIP etc.
- 4.Cross Selling of third party products to the client Life Insurance, General Insurance, Mutual Fund etc.
- 5.Cross Selling of assets products to the clients

Indusind Bank Ltd-(Associate Relationship Manager)

22nd May 2017 to 29th June 2019

Job Responsibilities:

1. Selling of banking products Current accounts, Trade Accounts, Trade Forex, Bank Guarantee, Letter of credit
2. Tracking of Daily Trade transactions and liasing with trade operation team
- 3.Cross Selling of Third Party Products and assets to the client
- 4.Maintaing client meeting Tracker

Yes Bank Ltd-(Senior Officer)

30th October 2015 to 18th May 2017.

Job Responsibilities:

1. Selling of banking products Current Accounts, Saving Account
2. Cross Selling of Third Party Products to the client
- 3 .Daily activities for Business
- 4.Maintaing client meeting Tracker

ICICI Bank Ltd-(Officer)

08th Oct 2013 to 28th Oct 2015.

Job Responsibilities:

1. Opening New Current & Saving Accounts, and all cross sale products,
- 2 . Conversion of Daily basis leads from Digital Programme, Daily marketing activity and society activities
3. Cross Selling of third party products to the clients
4. Maintain client meeting tracker

Educational Qualification:

- Passed 10th from B.S.E.B Patna in 2005.
- Passed 12th from B.S.E.B Patna in 2008.
- Graduation(B.A.)from Allahabad Agriculture Institute of Deemed University in 2012
- M.B.A(Finance & Marketing) from Vinayaka Mission University in 2014.

Personal Details:

Father's Name : Sri Indal Singh
Date of Birth : 05-02-1991
Language Known : English and Hindi
Nationality : Indian
Sex : Male

Declaration:

I hereby declare that above information is correct and best of the knowledge.

Place: -

Date: -

Abhishek Ranjan